

NEW! HEINE BETA 400® F.O. Otoscope

The top of the line HEINE Fiber Optic Otoscope with 4.2x Magnification

DURABILITY:

> HEINE offers a 5 year guarantee

HEINE makes no compromises in manufacturing high quality medical instruments. Our commitment to vertical integration in manufacturing means we control all aspects of our instrument quality, from utilizing carefully selected, well-matched materials to a high level of hand assembly. This ensures that each HEINE instrument meets or exceeds all requirements in any medical environment.

> An all-metal housing and scratch-resistant glass optics guarantee a long lifetime of the BETA400 F.O. Otoscope and high-quality patient assessments.

PERFORMANCE:

- > 4.2x magnification. More detail of anatomical structures and easy recognition of foreign bodies.
- > **Exceptional depth of field.** Provides sharp spatial images in a convenient working range.
- > Large field of view. Gives the necessary overview and perfect orientation during examinations.
- > Multi-coated precision optics. Offer high resolution and distortion free images.
- > Fiber Optic Illumination. Ensures homogeneous, bright exposure and an unobstructed view of the ear canal and tympanum.

FUNCTION:

- > One hand operation. The unique (patent pending) design allows the permanently attached optical system to be flipped open and out of the way, enabling instrumentation and ease of cleaning.
- > Instrumentation window. Allows for treatment by the examiner through the device.
- > Integrated Insufflation port. Offers proper tympanic mobility testing.





: FIBER OPTIC OTOSCOPE AT A GLANCE

| QUALITÄT | | Competitor 1 | Competitor 2 | Competitor 3 | HEINE BETA 400® |
|-------------|---|---|--|---|---|
| | | | | | |
| DURABILITY | Guarantee | 1 year | 1 year | 2 years | 5 years |
| | Material | plastic body and lenses | plastic body and lenses | plastic body and lenses | all metal housing; scratch resistant multi-coated plas optics |
| PERFORMANCE | Magnification | 3.2x | 2.5x | 3x | 4.2x |
| | Field of View 5mm from end of Tip (2,5mm) | 3mm | 3mm | 2.5 mm | 3mm |
| | Depth of field | very small depth of field; a lot of manual adjustment necessary | medium depth of field | medium depth of field | wide range of exceptionally sharp spatial images |
| | Optics | plastic lenses; lever only adjusts focal length | glass lens in fully detachable window (can be misplaced) | plastic lenses | F.O., homogeneous, bright, unobstructed view |
| FUNCTION | Illumination | F.O. | F.O. | F.O.; strands partly unprotected and prone to damage | F.O., homogeneous, bright, unobstructed view |
| | Ergonomy | unusual handling; practitioner has to adjust habitual operation | typical handling; practitioner has to use 2 hands to remove viewing window | typical handling | one hand operation; trusted convenient handling |
| | Instrumenting window | no instrumentation possible | fully detachable window (can be misplaced) | swiveling window | flipping window allows easy application of instruments through the device |
| | Cleaning | many crevices and difficult to reach areas; delicate device | typical cleaning procdures possible | impossible to clean cavities, may collect infections debris | smooth surfaces, wide opening window allow easy and fast cleaning |
| | Pneumatic testing | possible | possible | available | sealed connection for optimal testing capablitities |
| | Power | diverse power options available (dry cell; NiMH; Li-ion) | diverse power options available (dry cell; NiMH; Li-ion) | diverse power options available (dry cell; Li-ion) | diverse power options available (dry cell; NiMH; Li-ion) |
| | Tips | disposable: 2.5mm, 3mm, 4mm, 5mm | reusable: 2.5mm, 3mm, 4mm, 5mm; disposable: 2.75mm, 4.25mm | reusable: 2mm, 3mm, 4mm, 5mm; disposable: 2mm, 3mm, 4mm, 5mm | reusable: 2.4mm, 3mm, 4mm, 5mm; disposable: 2.5mm, 4mm |





